

May 28th, 2020

To: All of our Valued Associates
From: ECP Sales Teams
Subject: COVID-19 Update

As we approach our 77th day of quarantine in Illinois we remain grateful for many things, these include;

- Since we closed our facilities to outside guests and restricted all air travel since March 13th, plus implementing remote work for 42 team members, we are happy to report no employee illness from COVID-19.
- Our valued associates and partners have reported only 3 or 4 of their employees had been affected and have since fully recovered.
- We have carefully followed CDC guidelines and will continue to, as an essential business, even as restrictions begin to lift on 5/29 and additional employees return.
- Though 48 out of 50 states had restrictions and closures in April, we were still able to, thanks to our valued distribution family, retain nearly normal sales volume.
- As restrictions have begun to ease and markets have started to open in May, we are projecting sales will achieve greater increases.
- We are thankful to all of our distribution family members that participated in our weekly webinars which included introductions of the many new products, programs and services: (please request copies if needed on all the new disinfectants, cleaners, PPE supplies, the redesigned Platinum line for RV, Marine, Powersports, Motorcycles, the Aftermarket Digital Video Presentations for Dealer Websites and our One Year Test Drive Program), just to name a few.
- The majority of our remote workforce will be returning on June 1st.

We sincerely appreciate and thank every one of our family members for your continued support and all that you do for us.

We look forward to an even stronger June and second half of 2020. As long as we are all together, we will recover and emerge even stronger!

Please stay safe and healthy

Family of Brands

